# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): March 24, 2009

# COMMUNICATIONS SYSTEMS, INC.

(Exact name of Registrant as specified in its charter)

001-31588 Minnesota (State or other jurisdiction (Commission File Number) of incorporation)

41-0957999 (I.R.S. Employer Identification No.)

## 10900 Red Circle Drive, Minnetonka, MN

(Address of principal executive offices)

55343

(Zip Code)

Registrant's telephone number, including area code (952) 996-1674

ropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of provisions ( <i>see</i> General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-2)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# ITEM 2.02. Results of Operations and Financial Condition

On March 24, 2009, the Registrant issued a press release, a copy of which is attached as Exhibit 99.1 to this Current Report on Form 8-K and incorporated by reference herein.

Note: The information in this report (including the exhibit) is furnished pursuant to "Item 2.02. Results of Operations and Financial Condition" and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, unless incorporated by specific reference in such filing.

### ITEM 9.01 Financial Statements and Exhibits

- Not applicable
- Not applicable
- Not applicable
- Exhibits

The following are filed as exhibits to this Current Report:

Exhibit No. Description of Exhibit

Press Release issued March 24, 2009 99.1

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COMMUNICATIONS SYSTEMS, INC.

By /s/ David T. McGraw
David T. McGraw
Its: Chief Financial Officer

Dated: March 26, 2009

#### For Immediate Release:

Contact: Jeffrey K. Berg, President and Chief Executive Officer

David T. McGraw, Vice President - Finance and Chief Financial Officer

Telephone 952-996-1674

## Communications Systems, Inc. Reports Fourth Quarter and Full Year 2008 Results

Minnetonka, MN — March 24, 2009 — Communications Systems, Inc. (NASDAQ: JCS) today reported 2008 sales of \$122,700,000, an all-time record for the Company. Sales were up 1.2% from a year ago. Reported net income for 2008, after a non-cash impairment charge of \$3,000,000, was \$6,611,000 or \$0.77 per diluted share versus \$7,511,000 or \$0.85 per diluted share in 2007. The \$3,000,000 non-cash impairment charge, as reported in the first quarter, was for goodwill and asset impairment due to the loss of the U.S. Virgin Islands Department of Education contract with JDL.

2008 fourth quarter sales remained flat at \$28,405,000 compared to \$28,451,000 in 2007. Fourth quarter net income was \$1,370,000 or \$0.17 per diluted share compared to \$1,452,000 or \$0.17 per diluted share for the same period in 2007.

For the year ending December 31, 2008, operating income increased 3.0%, after the non-cash impairment charge of \$3,000,000, before taxes to \$10,584,000 compared to \$10,263,000 for 2007. Operating income increased to \$2,219,000 for the fourth quarter of 2008 compared to \$1,703,000 for the same period in 2007.

Jeffrey K. Berg, President and CEO, commented, "We are pleased with our 2008 fourth quarter and full year results in the face of the current world economic conditions. Transition Networks, our largest and fastest growing business unit, increased 2008 revenue 18% over 2007 and increased 2008 operating profit 84% over 2007. CSI's employees are doing an outstanding job of managing through these difficult and challenging times, while continuing to prepare CSI and the business units for when the economy turns to a "growth position."

David T. McGraw, Vice President of Finance and CFO, also commented, "CSI continues its history of a strong financial Company. At December 31, 2008, CSI closed the year with \$29,952,000 in cash in spite of using approximately \$7.3 million in cash for stock dividends and stock buy-back during the year. The current ratio continues at a lofty 8 to 1."

## **Cautionary Statement**

From time to time, in reports filed with the Securities and Exchange Commission, in press releases, and in other communications to shareholders or the investing public, the Communications Systems Inc. may make forward-looking statements concerning possible or anticipated future financial performance, business activities or plans which are typically preceded by the words "believes," "expects," "anticipates," "intends" or similar expressions. For these forward-looking statements, the Company claims the protection of the safe harbor for forward-looking statements contained in federal securities laws. Shareholders and the investing public should understand that these forward-looking statements are subject to risks and uncertainties, including those disclosed in our periodic filings with the SEC, which could cause actual performance, activities or plans after the date the statements are made to differ significantly from those indicated in the forward-looking statements when made.

## **About Communications Systems**

Communications Systems, Inc. provides physical connectivity infrastructure and services for cost-effective broadband solutions and is a leading supplier of voice-grade connecting devices and wiring systems. CSI serves the broadband network market as the world's leading supplier of media conversion technology, that permits networks to deploy fiber optic technology while retaining the copper-based infrastructure already embedded in the network. In addition, CSI supplies copper wire and fiber optic structured wiring systems for broadband networks, as well as line filters for digital subscriber line service. CSI also provides network design, training and management services.

## CSI CONSOLIDATED SUMMARY OF EARNINGS

## **Selected Income Statement Data**

	Three Months Ended cember 31, 2008	 ee Months Ended cember 31, 2007	elve Months Ended ecember 31, 2008	lve Months Ended
Sales	\$ 28,404,879	\$ 28,450,812	\$ 122,699,678	\$ 121,243,248
Gross margin	10,452,447	9,525,130	46,691,516	42,885,710
Operating income	2,219,411	1,703,476	10,583,587	10,262,568
Income before income taxes	2,240,088	2,773,253	11,181,292	12,022,766
Income taxes	869,875	1,321,000	4,569,875	4,512,000
Net income	\$ 1,370,213	\$ 1,452,253	\$ 6,611,417	\$ 7,510,766
Basic net income per share	\$ 0.17	\$ 0.17	\$ 0.77	\$ 0.86
Diluted net income per share	\$ 0.17	\$ 0.17	\$ 0.77	\$ 0.85
Cash dividends per share	\$ 0.12	\$ 0.12	\$ 0.48	\$ 0.42
Average basic shares outstanding	8,282,348	8,577,358	8,539,396	8,761,300
Average dilutive shares outstanding	8,284,812	8,642,379	8,562,533	8,830,713

## **Selected Balance Sheet Data**

	<b>December 31, 2008</b>		December 31, 2007	
Total assets	\$	98,737,791	\$	100,760,313
Cash		29,951,561		29,427,879
Property, plant and equipment, net		12,014,541		13,944,597

ong-term liabilities 4,918,716 4,044,905
ockholders' equity 83,728,143 84,930,582